



Asian Development Bank & Samoa

FACT SHEET

Table 1. Samoa: 2014 Approved Loans, Grants, and Technical Assistance (\$ million)

Loans		Technical Assistance	Grants	Total
Sovereign	Nonsovereign			
-	-	-	5.00	5.00

- = nil.

Note: Grants and technical assistance include cofinancing.

Table 2. Samoa: Cumulative Lending, Grant, and Technical Assistance Approvals^{a, b}

Sector	No.	Total Amount (\$ million) ^c	% ^c
Agriculture, Natural Resources, and Rural Development	25	41.21	13.42
Education	10	34.79	11.33
Energy	30	97.07	31.62
Finance	16	26.12	8.51
Industry and Trade	4	4.40	1.43
Information and Communication Technology	1	5.90	1.92
Multisector	8	41.86	13.63
Public Sector Management	29	24.45	7.96
Transport	6	13.47	4.39
Water and Other Urban Infrastructure and Services	10	17.77	5.79
Total	139	307.04	100.00

^a Grants and technical assistance include cofinancing.

^b Includes sovereign and nonsovereign loans and technical assistance.

^c Total may not add up because of rounding.

Table 3. Samoa: Nonsovereign Approvals by Product

Number of Projects	Amount (\$ million)
1	-
Loans	-
Equity Investments	0.40
Guarantees	-
B Loans	-
Grant	-
Total	0.40

- = nil.

The Asian Development Bank (ADB) has been working with the Government of Samoa since 1966 and, as of 31 December 2014, had approved \$186.19 million in loans, \$60.72 million in Asian Development Fund grants, and \$30.43 million in technical assistance.

Samoa continues to make progress in achieving its Millennium Development Goals. Poverty has fallen in urban centers, child mortality has been reduced, and the government has placed greater emphasis on environmental sustainability. Primary school education is now almost universal for children in Samoa, while gender disparity in both primary and secondary education has been eliminated.

With a narrow base, limited resources, and limited capacity, Samoa's economy is extremely vulnerable to external shocks and natural disasters. Budget support from ADB, the World Bank, Australia, New Zealand, and the European Union, underpins the Strategy for the Development of Samoa, 2012–2016. This support has helped to improve the lives of Samoa's poor, make progress on public financial management reforms, and implement systems to better respond to natural disasters.

Cumulative disbursements to Samoa for lending and grants financed by ordinary capital resources, the Asian Development Fund, and other special funds amounted to \$207.0 million.

ADB-Supported Projects and Programs

ADB has supported the government's efforts to reform Samoa's economy, placing a focus on competitive structuring and private enterprise. ADB assistance has focused on supporting public sector reform, improving the policy and legislative environment, and promoting private sector growth by corporatizing and privatizing state-owned enterprises (SOEs). ADB support has also complemented government efforts to improve the delivery of basic social services, including the provision of quality education, to the people of Samoa.

ADB has supported flood mitigation and wastewater infrastructure through the Water Supply, Sanitation, and Drainage Project, and is improving the sanitation system for households through the Community Sanitation Project.

The SchoolNet Program, ending in June 2015, has worked to improve the quality of teaching and learning in Samoa's secondary schools, and to broaden education access through information and communication technology (ICT). The program also seeks to establish a Community Access Program and strengthen education management and coordination.

In 2007, ADB approved the Power Sector Expansion Project, with cofinancing from Australia, Finland, and Japan. The project was expanded, following Cyclone Evan in late 2012, to include a power sector rehabilitation component.

Table 4. Samoa: Project Success Rates

Year	Success Rate (%)	No. of Independently Evaluated Projects and Programs
2007	100.00	1
2009	–	1
2014	100.00	1
Total	66.67	3

– = nil.

Note: “Year” refers to the circulation year of the project completion report (PCR). Compared with the numbers in previous years’ fact sheets, the success rates reported here are based on the ratings from validated PCRs and independently evaluated performance evaluation reports only and do not include self-evaluations. With small sample size, the success rate does not necessarily represent country operations performance.

Source: PCR validation reports and project/program performance evaluation reports ratings database as of 31 December 2014.

Table 5. Samoa: Portfolio Performance Quality Indicators for Sovereign Lending and Grants, 2013–2014

	Number of Ongoing Loans (as of 31 Dec 2014)	
	2013 (\$ million)	2014 (\$ million)
Contract Awards/Commitments ^{a,b}	1.8	0.2
Disbursements ^a	4.2	2.0
	Number of Ongoing Grants (as of 31 Dec 2014) ^c	
	2013 (\$ million)	2014 (\$ million)
Contract Awards/Commitments ^{a,b}	3.2	4.0
Disbursements ^a	12.8	5.2
Actual Problem Projects (%)		–

– = nil.

Note: Totals may not add up because of rounding.

^a Includes closed loans/grants that had contract awards or disbursements during the year.

^b Excludes policy-based lending/grants.

^c Includes only Asian Development Fund and other ADB special funds.

Immediately after the September 2009 tsunami, when 143 people lost their lives, ADB provided a \$1 million grant to help alleviate Samoa’s already overstretched fiscal position. ADB also adjusted its planned operations to provide Samoa with a policy-based loan program, comprising two subprogram loans of \$16 million and nearly \$11 million. A policy-based grant of \$14 million was then approved in September 2013. These policy-based operations have helped maintain social services to protect vulnerable groups, and to continue with structural and public financial management reforms.

ADB provides technical assistance to support the government’s objective of promoting the economic use of customary land. This technical assistance aims to build the institutional capacity, and establish a legal framework to permit the use of land leases as collateral for commercial banks. Through its Private Sector Development Initiative, ADB is also supporting the establishment of a new Ministry of Public Enterprises to help reinvent the government’s public enterprise reform program.

Nonsovereign Operations

As a catalyst for private investments, ADB provides direct financial assistance to nonsovereign public sector and private sector projects in the form of direct loans, equity

investments, guarantees, B loans, and trade finance. Since its inception, ADB has approved one private sector project in the finance sector in Samoa amounting to \$400,000.

Cofinancing

Cofinancing operations enable ADB’s financing partners, governments or their agencies, multilateral financing institutions, and commercial organizations, to participate in financing ADB projects. The additional funds are provided in the form of official loans and grants, other concessional financing, and commercial financing such as B loans, risk transfer arrangements, parallel loans and equity, guarantee cofinancing, and cofinancing for transactions under ADB’s Trade Finance Program.

By the end of 2014, cumulative direct value-added official cofinancing for Samoa amounted to \$67.9 million for five investment projects, and \$2.6 million for seven technical assistance projects.

Table 6. Samoa: Projects Cofinanced, 1 January 2010–31 December 2014

Cofinancing	No. of Projects	Amount (\$ million)
Projects ^a	2	3.00
Grants	2	3.00

^a A project with more than one source of cofinancing is counted once.

A summary of projects with cofinancing from 1 January 2010 to 31 December 2014 is available at www.adb.org/countries/samoa/cofinancing

Partnerships

Since 2009, the Government of Samoa has partnered with ADB, the World Bank, Australia, and New Zealand, to develop a joint policy action matrix (JPAM). Tasked with coordinating the implementation of priority policies in Samoa, the JPAM process was embraced by the European Union in 2014.

ADB support for implementing reforms is ongoing through the country operations business plan, and via several regional technical assistance projects.

ADB participates in International Monetary Fund missions and in joint missions with Australia, New Zealand, and the World Bank. This cooperation has helped develop a better understanding of Samoa’s economy, and has promoted a government-led policy dialogue. The joint World Bank–ADB Samoa Development Coordination Office, opened in November 2009, is enhancing the relationship between ADB and the Government of Samoa, improving development partner coordination, and streamlining ADB country portfolio performance.

ADB will continue to explore greater harmonization opportunities to maximize joint use of diagnostic economic analysis.

Procurement

Share of ADB's Procurement Contracts

Each year, ADB provides loans, grants, and technical assistance to fund projects and activities in its developing member countries, and several billion dollars in contracts to procure goods, works, and consulting services. Most contracts were awarded on the basis of international competition, which is open to firms and individuals from any ADB member, regional or nonregional.

Procurement contracts for goods, works, and related services under loan and grant operations totaled \$6.59 billion in 2013 and \$8.58 billion in 2014. Cumulative procurement, as of 31 December 2014, was \$135.21 billion.

Procurement contracts for consulting services under loan, grant, and technical assistance operations totaled \$511.13 million in 2013 and \$555.30 million in 2014. Cumulative procurement, as of 31 December 2014, was \$9.98 billion.

Table 7. Samoa's Share of Procurement Contracts for Loan, Grant, and Technical Assistance Projects

Item	2013		2014		Cumulative (as of 31 Dec 2014)	
	Amount (\$ million)	% of Total	Amount (\$ million)	% of Total	Amount (\$ million)	% of Total
Goods, Works, and Related Services	12.80	0.19	3.51	0.04	82.49	0.06
Consulting Services	4.41	0.86	0.35	0.06	11.44	0.11
Total Procurement	17.21	0.24	3.86	0.04	93.93	0.06

Goods, Works, and Related Services

From 1 January 1966 to 31 December 2014, contractors and suppliers were involved in 194,667 contracts for goods, works, and related services under ADB loan and grant projects worth \$135.21 billion. During the same period, 1,174 contracts were awarded to contractors and suppliers from Samoa worth \$82.49 million.

Table 8. Top 5 Contractors/Suppliers from Samoa Involved in Goods, Works, and Related Services Contracts under ADB Loan and Grant Projects, 1 January 2010–31 December 2014

Contractor/Supplier	Sector	Contract Amount (\$ million)
Bluebird Ah Lal JV	ENE	16.06
Ah Liki Construction Ltd.	EDU, ENE	3.85
Tavita Design and Construction Co. Ltd.	EDU	1.54
Bluesky Samoa Ltd.	ICT	1.23
ANZ Bank (Samoa) Limited	ANR	1.20
Others		36.40
Total		60.28

ANR = Agriculture, Natural Resources, and Rural Development; EDU = Education; ENE = Energy; ICT = Information and Communication Technology.

Consulting Services

From 1 January 1966 to 31 December 2014, consultants were involved in 45,584 contracts for consulting services under ADB loan, grant, and technical assistance projects worth \$9.98 billion. During the same period, 108 contracts were awarded to consultants from Samoa worth \$11.44 million.

Table 9. Top 5 Consultants from Samoa Involved in Consulting Services Contracts under ADB Loan, Grant, and Technical Assistance Projects, 1 January 2010–31 December 2014

Consultant	Sector	Contract Amount (\$ million)
Secretariat of the Pacific Regional Environment Programme	MUL	3.59
Individual consultant/s		1.84
Total		5.43

MUL = Multisector.

Operational Challenges

A number of issues continue to affect the implementation of ADB projects in Samoa. These include high costs associated with geographic isolation, inefficiencies in SOEs, an underdeveloped finance sector, and lack of access to secure land titles. Planned projects to improve Apia's port, and to provide better ICT, will help reduce costs linked to Samoa's remote location.

Capacity constraints have long been a limiting factor in implementing ADB-supported activities in Samoa, but the capacity of both the government and the overall economy is gradually increasing. ADB support for capacity building allows local staff to learn and apply new skills, reducing the government's dependence on foreign labor.

Since 2011, the Private Sector Development Initiative has designed regulatory and licensing reforms, to reduce costs and improve Samoa's business environment. ADB has also helped improve the government's capacity for public sector reform, particularly by divesting SOEs.

By supporting development partner coordination and promoting communication across the public sector, the World Bank–ADB Development Coordination Office has also helped reduce Samoa's operational challenges.

Future Directions

The country operations business plan (COBP), 2015–2017 retains the focus of ADB's Pacific Approach, 2010–2014, while maintaining a coordinated approach with other development partners. The COBP is targeting improvements to growth prospects and overall living standards, and is closely aligned with the Strategy for the Development of Samoa, 2012–2016.

Future ADB assistance in Samoa will focus on energy investments, better ICT, and business development to generate long-term employment growth. ADB will continue to support reforms to promote economic use of customary

land, help build sustainable capacity for sound economic and public sector management, and implement reforms of SOEs.

About Samoa and ADB

ADB Membership

Joined 1966

Shareholding and Voting Power

Number of shares held:	348 (0.003% of total shares)
Votes:	39,778 (0.301% of total membership, 0.462% of total regional membership)
Overall capital subscription:	\$5.04 million
Paid-in capital subscription:	\$0.30 million

Bhimantara Widyajala is the Director and **Dominic Walton-France** is the Alternate Director representing Samoa on the ADB Board of Directors.

Robert Jauncey is the Regional Director of the Pacific Subregional Office. The office was opened in 2004, and provides the primary operational link for activities between ADB and the governments of the subregion, the private sector, civil society stakeholders, and development partners. The office engages in policy dialogue, country partnership strategy development and programming, and portfolio management, while also acting as a knowledge base on development issues in the Cook Islands, Fiji, Kiribati, Samoa, Tonga, and Tuvalu.

The Samoa government agency handling ADB affairs is the Ministry of Finance.

About the Asian Development Bank

ADB is a multilateral development bank owned by 67 members, 48 from the region and 19 from other parts of the world. ADB's main instruments for helping its developing member countries are policy dialogue, loans, equity investments, guarantees, grants, and technical assistance (TA). In 2014, lending volume was \$12.92 billion (113 projects), with TA at \$158.88 million (256 projects) and grant-financed projects at \$405.34 million (17 projects). In addition, \$9.24 billion was generated in direct value-added cofinancing in the form of official loans and grants, other concessional financing, and commercial cofinancing such as B loans, risk transfer arrangements, guarantee cofinancing, parallel loans, parallel equity, and cofinancing for transactions under ADB's Trade Finance Program. From 1 January 2010 to 31 December 2014, ADB's annual lending volume averaged \$12.10 billion. In addition, investment grants and TA funded by ADB and special funds resources averaged \$697.97 million and \$156.69 million in TA over the same period. As of 31 December 2014, the cumulative totals excluding cofinancing were \$216.21 billion in loans for 2,729 projects in 44 countries, \$6.87 billion in 256 grants, and \$3.75 billion in TA grants, including regional TA grants.

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Useful ADB websites

Asian Development Bank
www.adb.org

Asian Development Outlook
www.adb.org/publications/series/asian-development-outlook

Annual Report
www.adb.org/documents/series/adb-annual-reports

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